

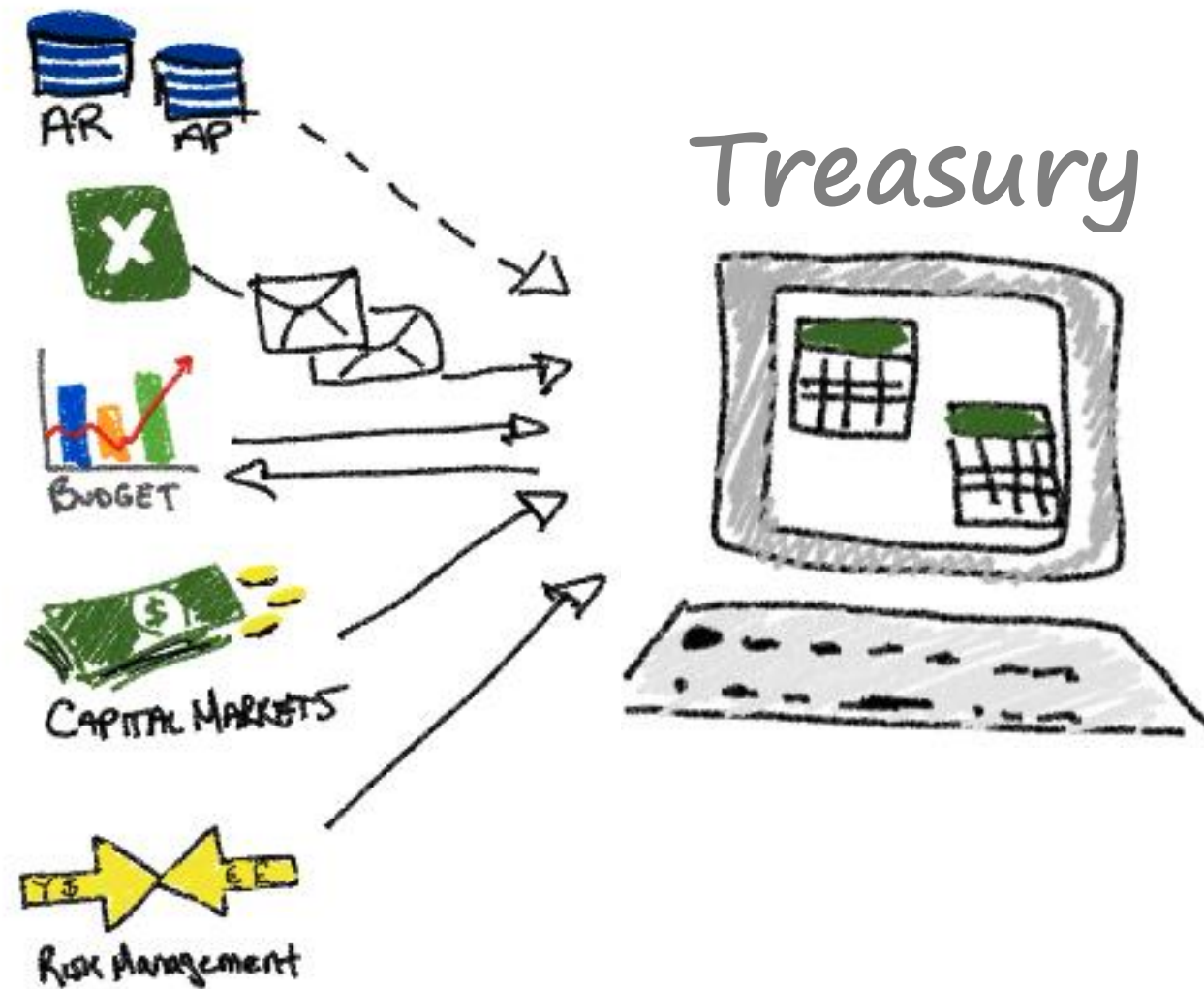
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Cash Forecasting

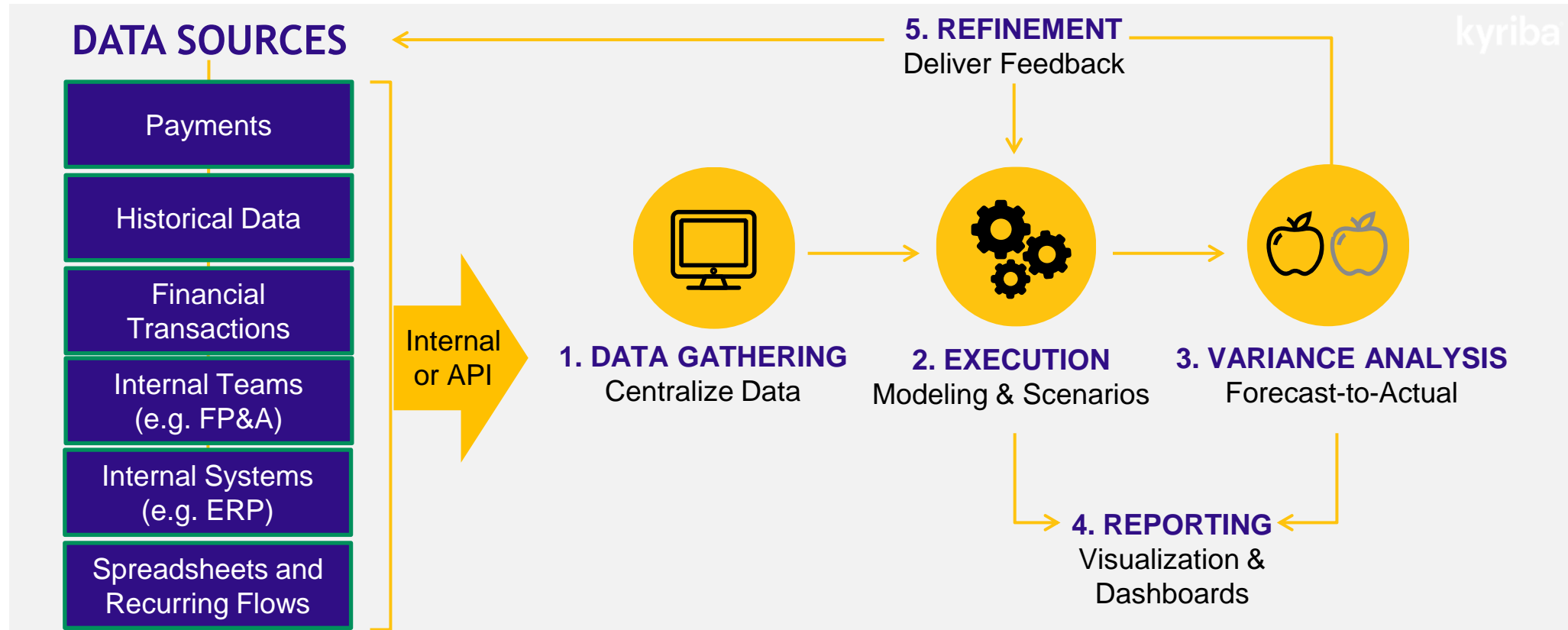
- 1) Easy to build
- 2) Multiple models
- 3) Detailed variance analysis
- 4) Visual dashboards
- 5) Data-driven refinement



Manual Cash Forecasting Process



What's important to get right in forecasting

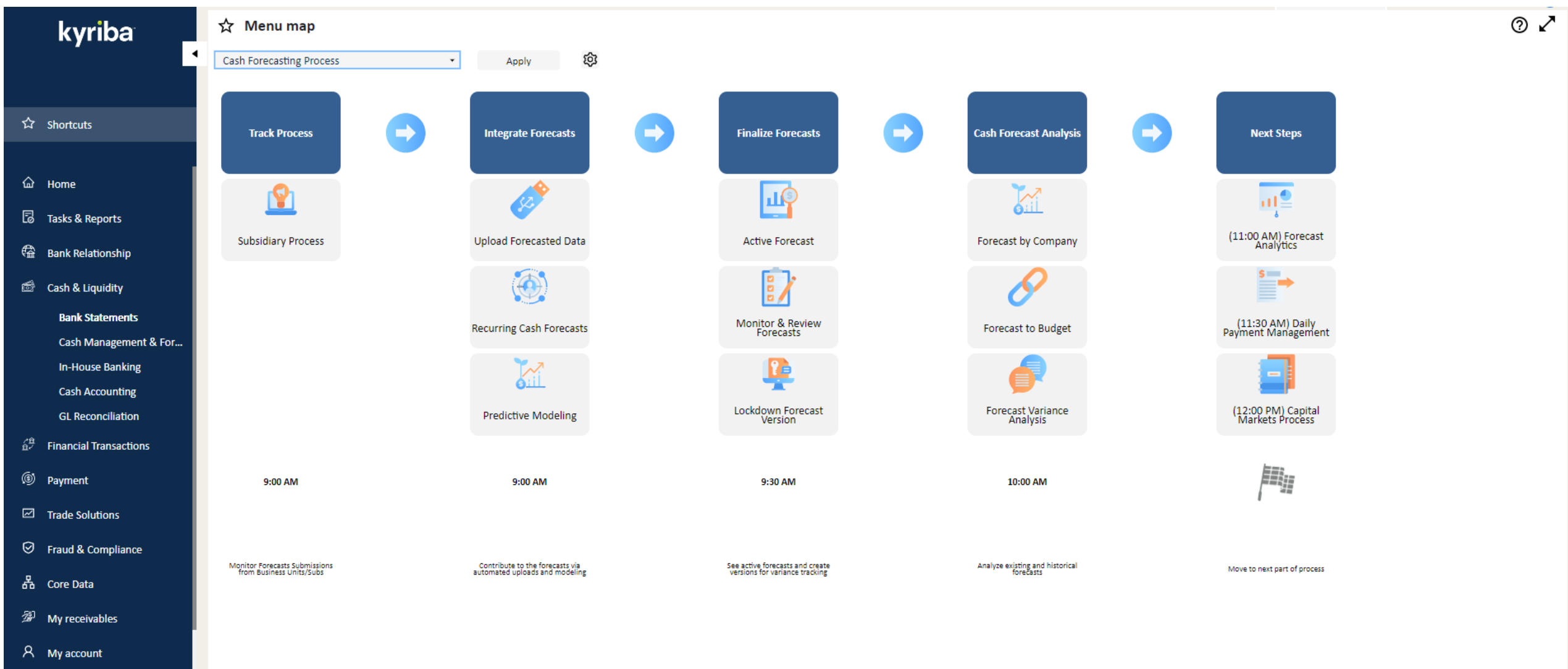


Let's See It!

Kyriba
Cash
Forecasting



Menu Maps – create a workflow of forecasting steps



Story #1 – Forecasted Liquidity

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Home Page

Cash Management

Analyze
Sheet

Narrate
Storytelling

2021 Liquidity Dashb...

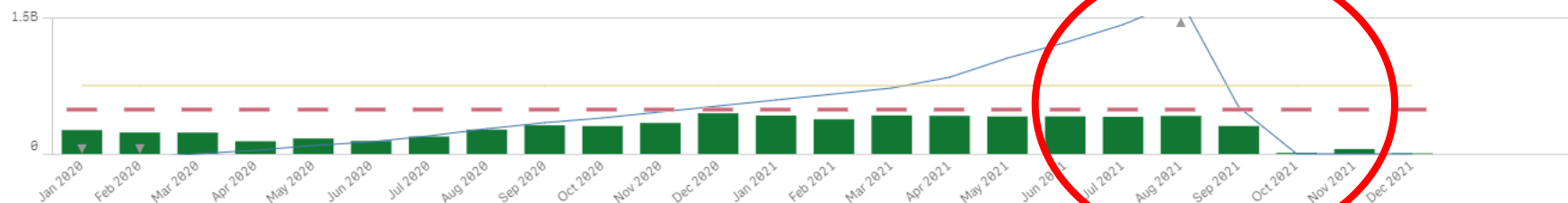
Edit sheet

No selections applied

Selections

2021 Liquidity Dashboard - (2)

Headroom Analysis



Company description

Net Free Cash

8.73B

Annual Total Spend

28.05B

Reduce Cash Outflows ...

0

Change in Revenue

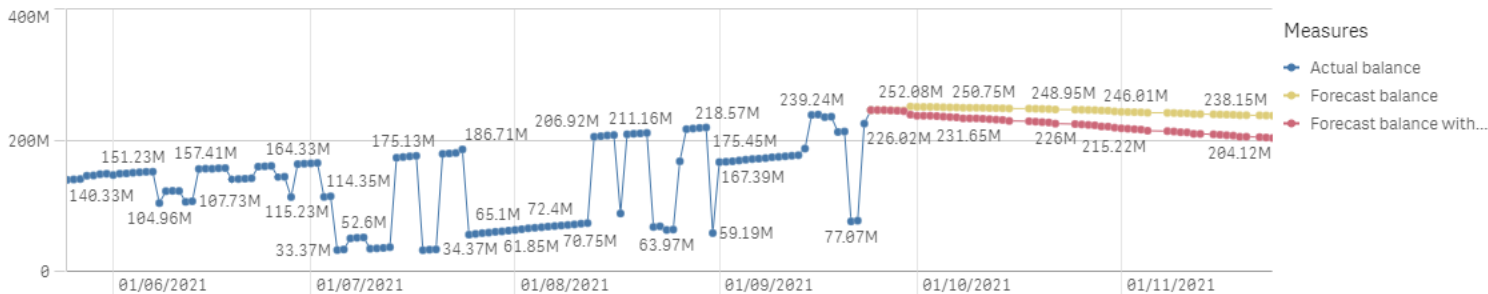
-57

Days Survival

27

10/15/2021
Date of threshold

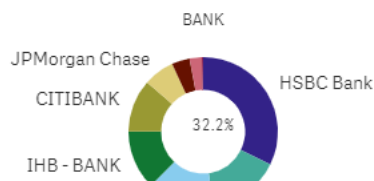
Project Cash Burn



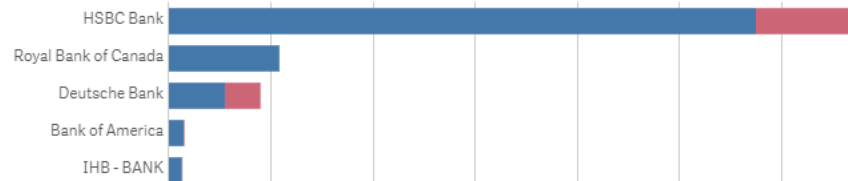
Measures

- Actual balance
- Forecast balance
- Forecast balance with...

Bank Concentration Cash on Hand



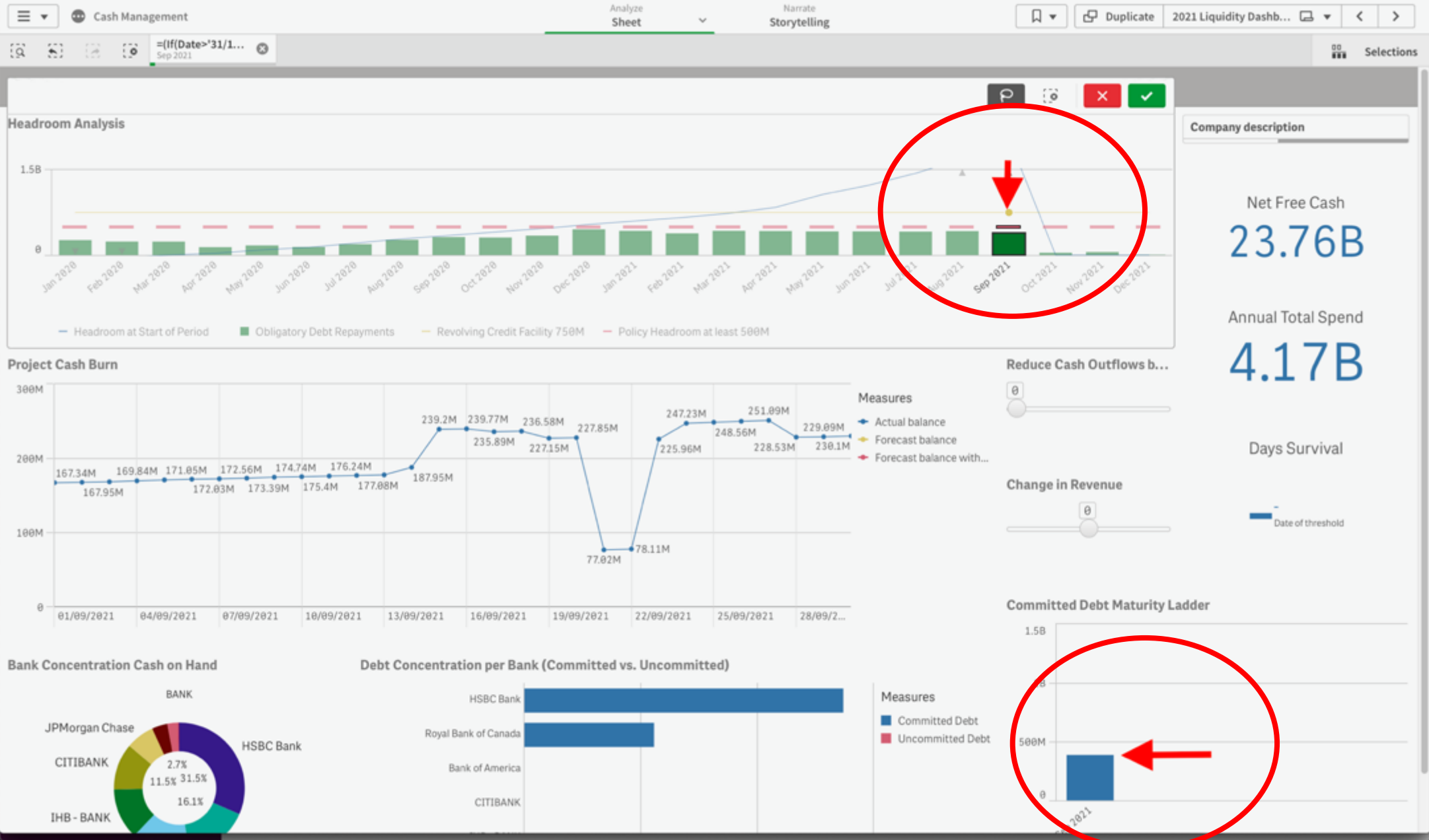
Debt Concentration per Bank (Committed vs. Uncommitted)



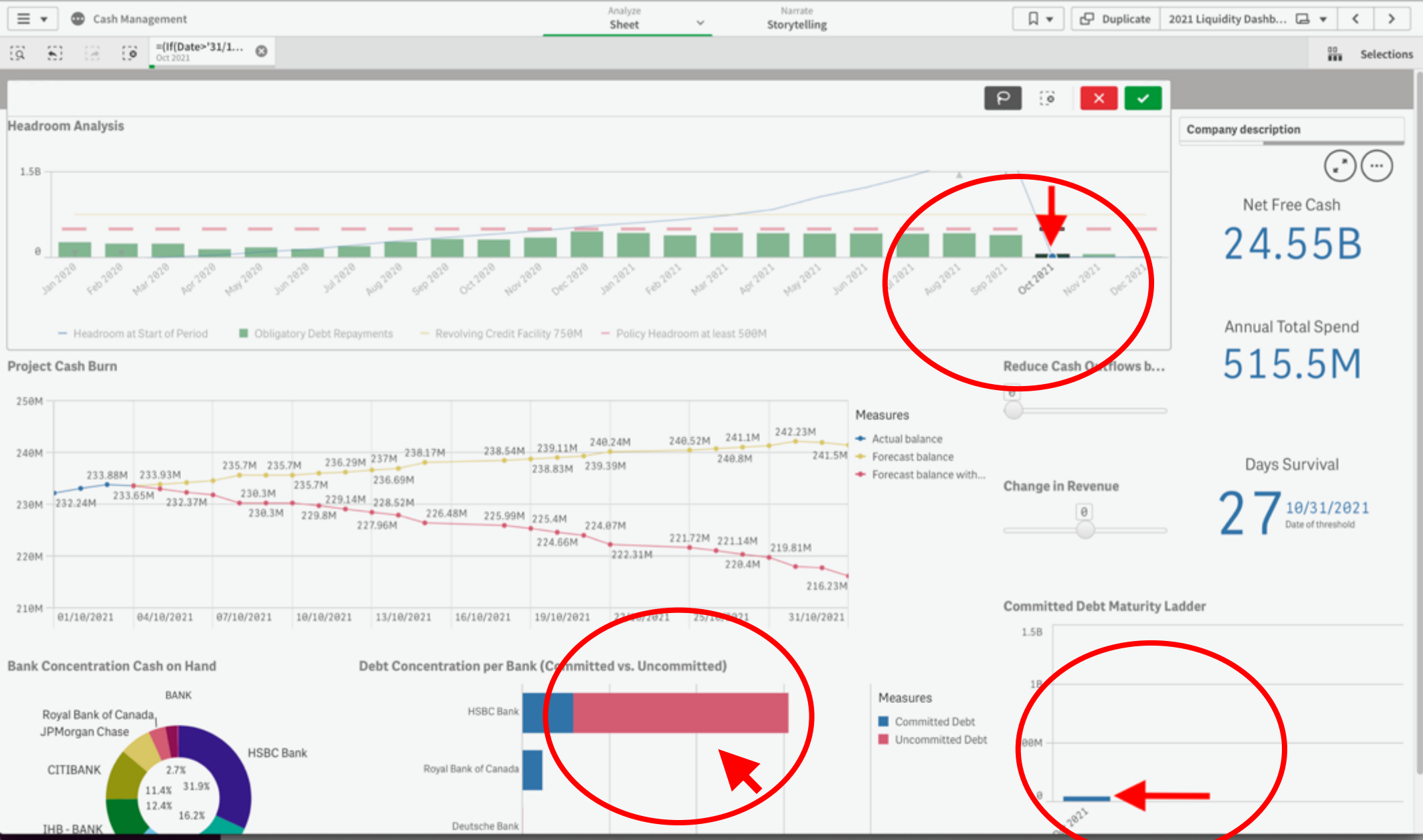
Committed Debt Maturity Ladder



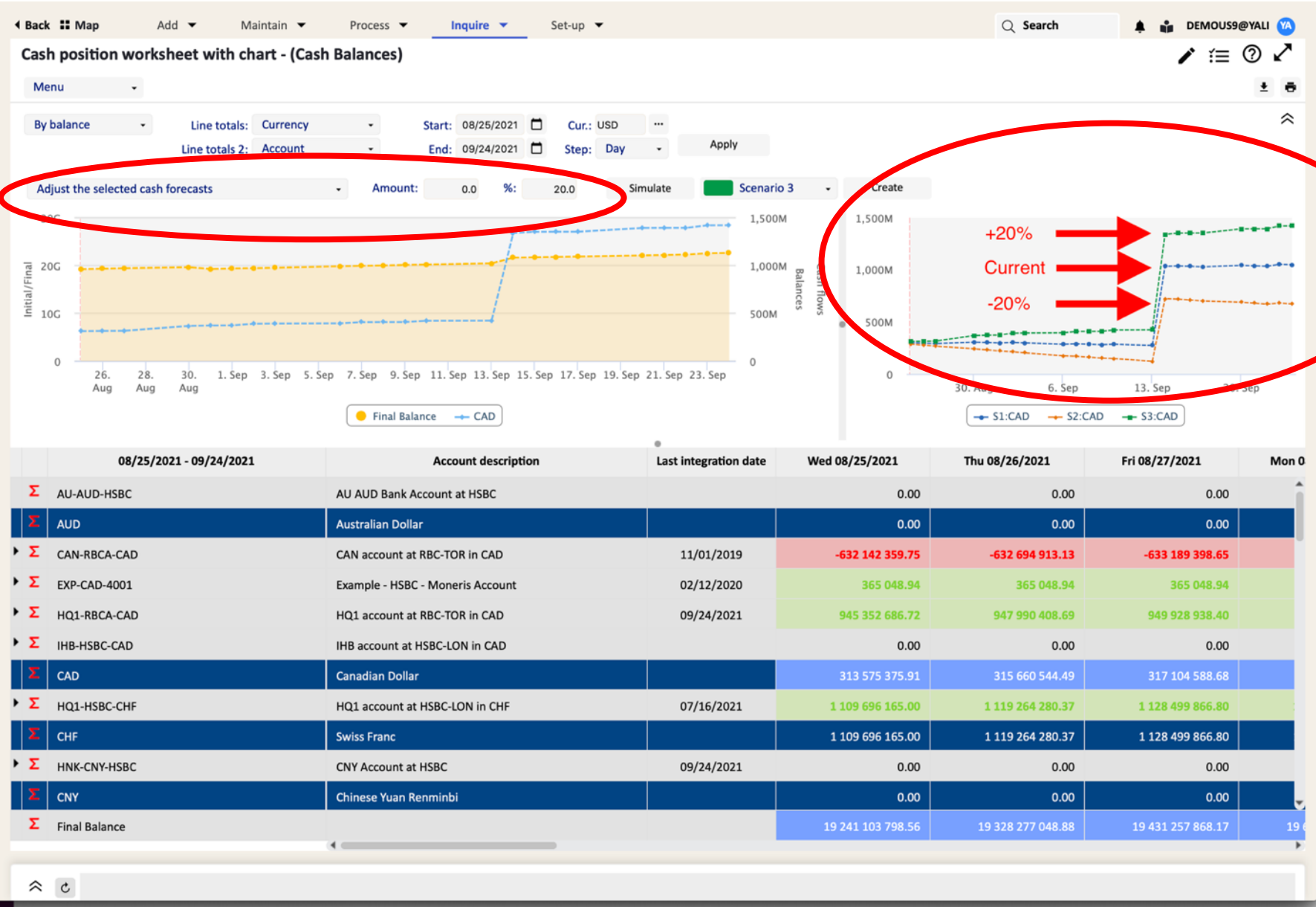
Story #1: what's happening in September?



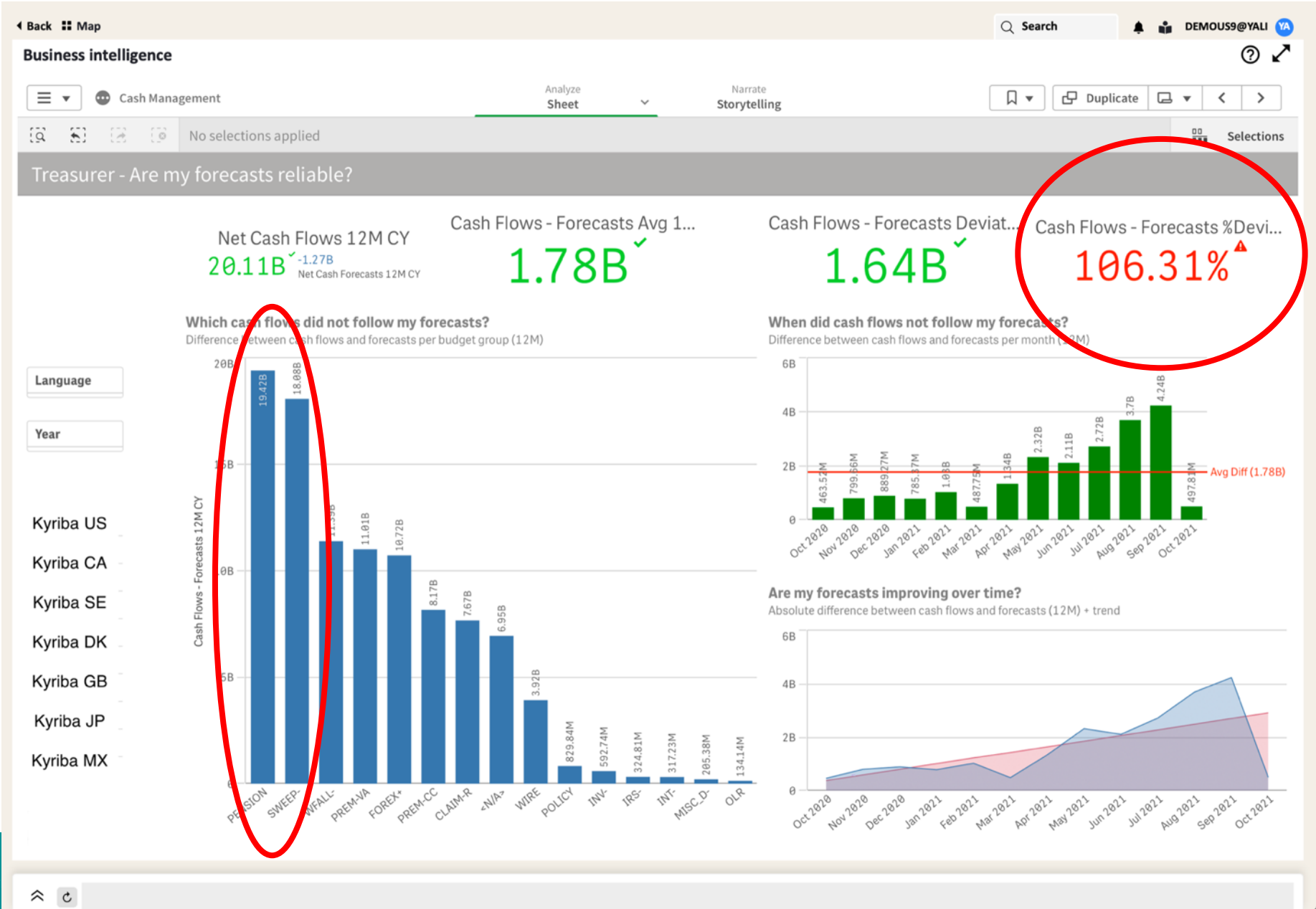
Story #1: what's happening in October?



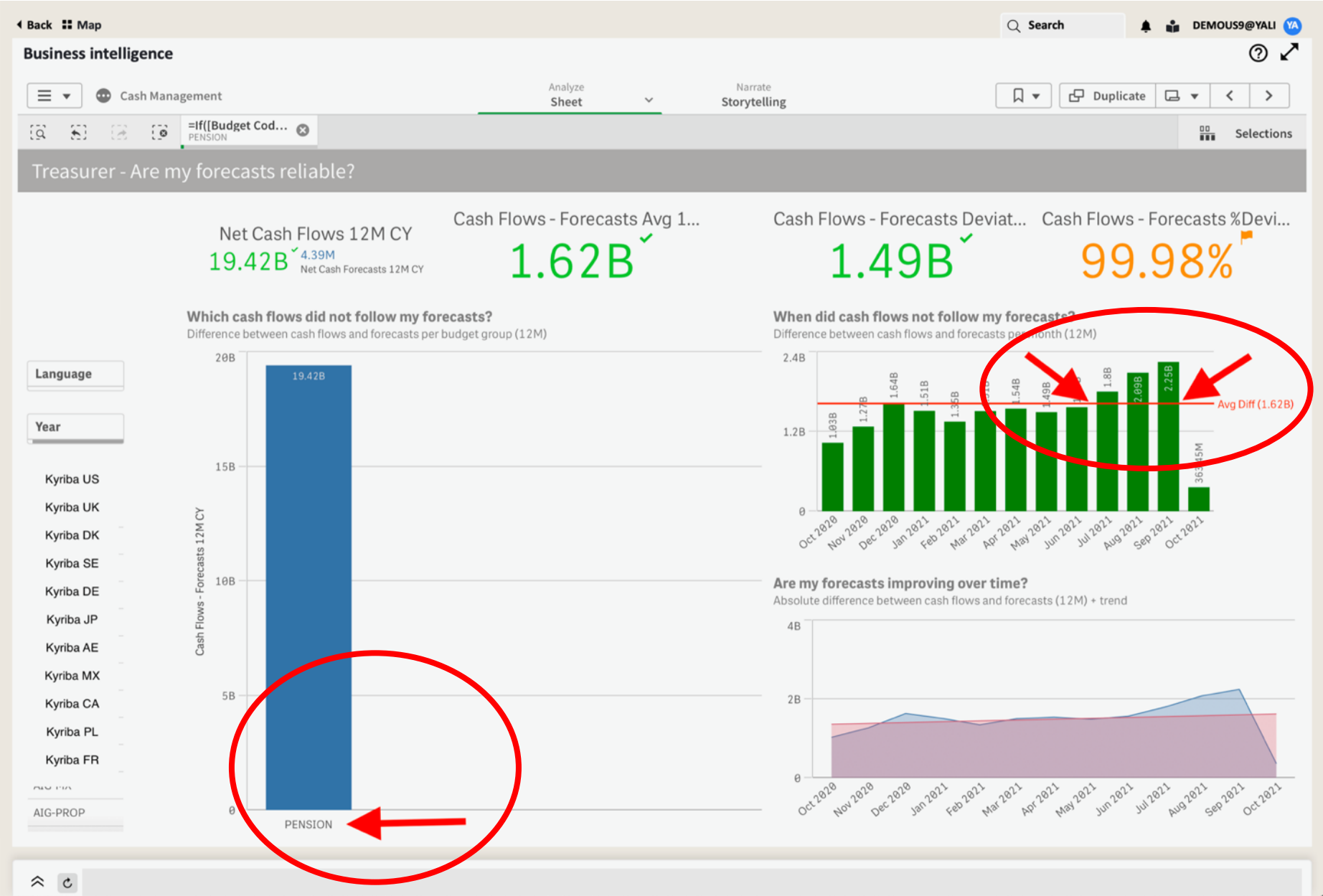
Story #2: Currency scenarios for my CAD forecast



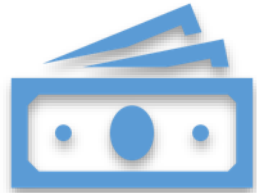
Story #3: What is driving my forecast variances?



Story #3: What is driving my forecast variances? (hint: Pensions)



Typical Examples of Value Realization



Team Productivity

109

Hours

Average saved per month on Cash
Forecasting Process



Return on Excess Cash

£1.04M

Net Interest Benefit

Average saved from reduced
borrowings due to better
forecasting



Optimize Liquidity

-47%

Idle Cash

Reduce % of cash balances used
for working capital

Source: Kyriba Value Engineering, 2020

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Cash Forecasting

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