



PWC NORDIC BATTLE OF TREASURY - PAYMENT FACTORY

YOUR WORLD OF PAYMENTS. ONE LOGIN.
Leading cloud platform for managing corporate payments and cash flows

MAJOR CHALLENGES IN CORPORATE PAYMENTS



Lack of transparency

No appropriate, real time reporting

Payment security & fraud

Inflexible on-premise solutions

Compliance risks

Legal and audit issues

High workload due to manual processes

Challenge with integration and connectivity



“Lack of transparency kept me awake at night while I was responsible for managing €3 bn cash flows, €3.5 bn cash and €4 bn financial debt.”

Jörg Wiemer
Co-founder and Chief Strategy Officer at TIS

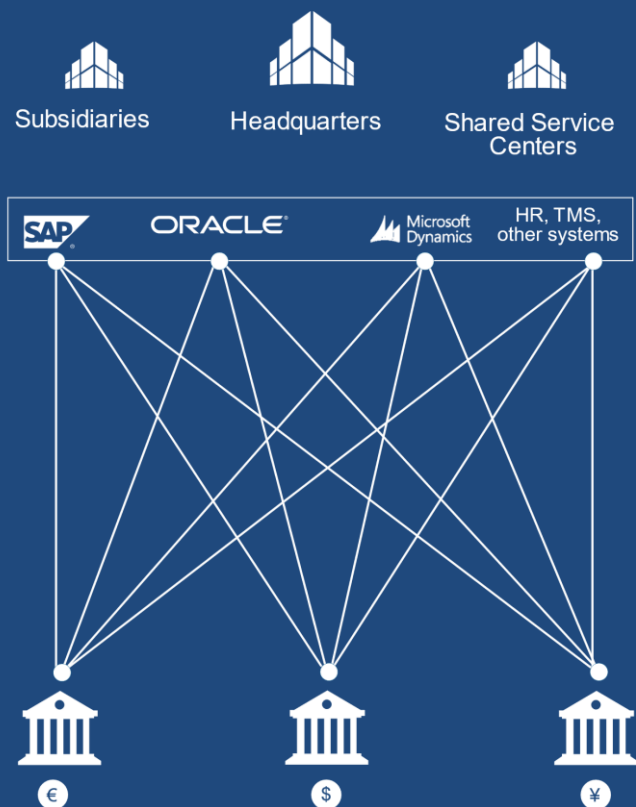


- **Senior Vice President, Head of Global Treasury**
2005-2011
- **Head of Treasury Finance**
2003-2005

TIS CREATES A NEW WORLD OF PAYMENT EXPERIENCE

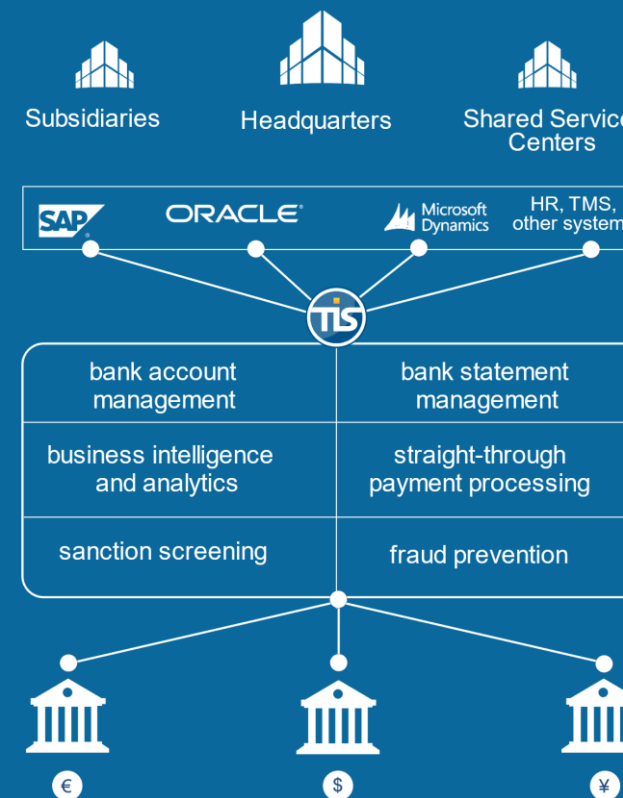


OLD WORLD of payments



- Lack of transparency
- Compliance risks
- Legal and audit compliance issues
- High treasury workload due to manual work-arounds
- Missing governance

NEW WORLD of payments



- Significant cost savings
- Increased transparency
- Compliance
- Fast roll-out
- Strong analytics focus
- N-eye principle approval workflow

JOURNEY TOWARDS THE PERFECT WORLD OF PAYMENTS WITH TIS

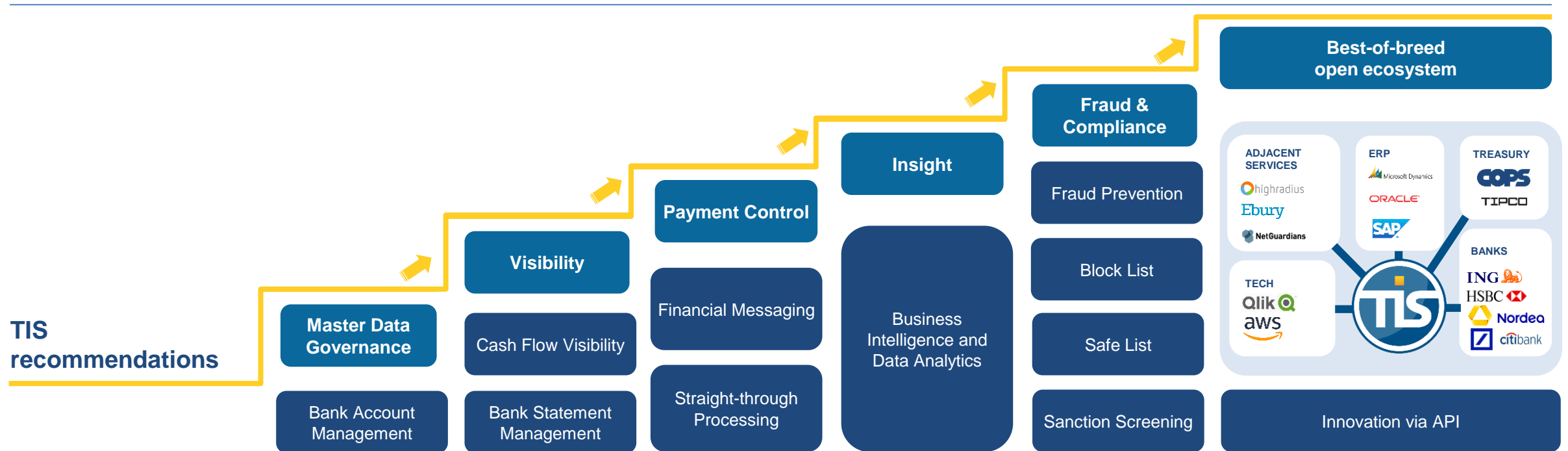


TIS defining
payment trends

Since 2010:
CLOUD PAYMENTS

Since 2014:
MULTI-CHANNEL CONNECTIVITY

Since 2020:
BEST OF BREED + API



WHAT BEST-OF-BREED MEANS



Traditional TMS are monoliths

CASH MANAGEMENT

- Bank account mgmt.
- Bank connectivity
- Payments and statements
- Cash forecasting
- Investment management

IN-HOUSE BANKING

- Netting
- Intercompany loan mgmt.
- Trade finance
- Bank fee analyses

RISK MANAGEMENT

- FX risk
- Liquidity risk
- Interest rate risk
- Counterparty risk

REPORTING AND ACCOUNTING

- Accounting
- Treasury reporting
- Regulatory reporting

Decathlon approach

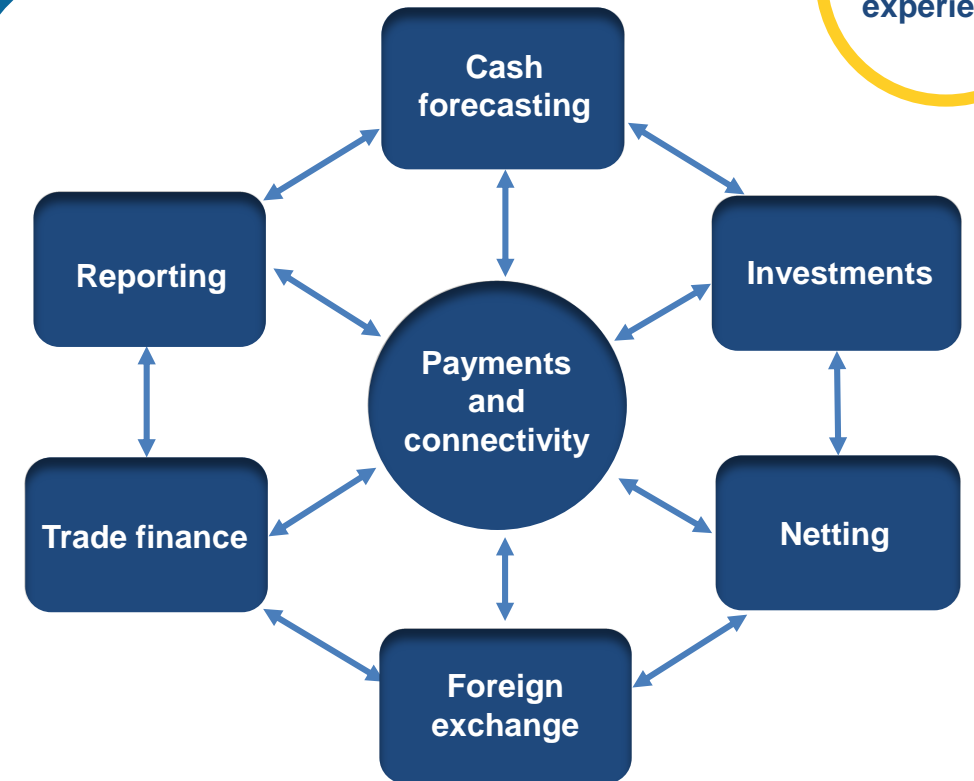


Sprinter approach



SaaS is made for Best of Breed TIS is NOT a TMS.

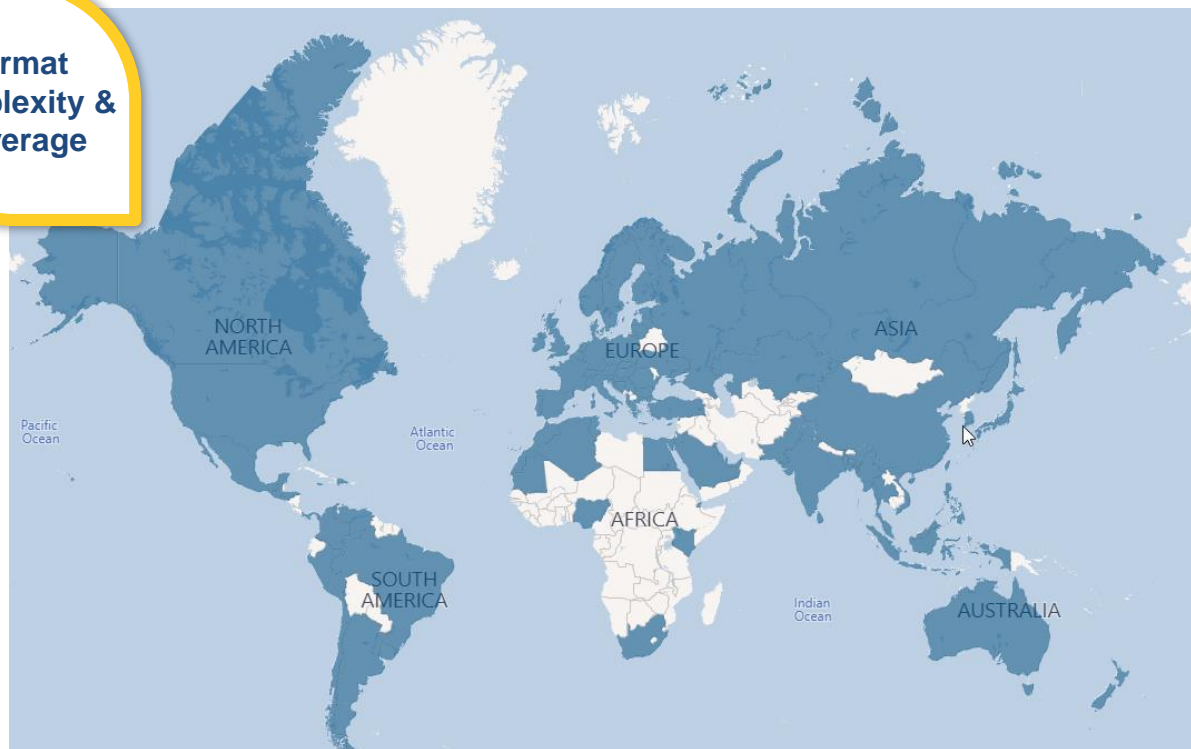
Better
customer
experience



TIS TACKLES THE COMPLEXITY OF FORMATS FOR YOU



**Format
Complexity &
Coverage**



- Existing format library with over 10,000 formats
- All TIS clients are able to make use of this multi-tenant format library
- This creates a community effect
- No extra costs for the usage of existing formats **AND** no extra costs for the development of new formats
- If a format is not available in the library yet, TIS takes care of the development (see process below)

**NEW FORMAT
REQUEST**

**FORMAT
ANALYSIS**

DEVELOPMENT

TIS > BANK TEST

**CUSTOMER >
BANK TEST**

**FIRST LIVE
PAYMENT**

MEET TIS HAPPY CUSTOMERS



and many more

8,7

AVERAGE NPS*

*conducted with 50% of TIS customer base



THANK YOU!

JÖRG WIEMER
CO-FOUNDER, CHIEF STRATEGY OFFICER
TREASURY INTELLIGENCE SOLUTIONS GMBH

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