🖣 Webinar: EU Taxonomy 🗽

Hvordan får du rapporteret, så det også skaber værdi?

November 2022

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9:00 - 9:05	Velkomst / Susanne Stormer, PwC
9:05 - 9:20	Hvad skal du vide om EU's Taksonomi / Jens Pultz Pedersen, PwC
9:20 - 9:30	Nilfisks arbejde med taksonomien / Malene Thiele, Nilfisk
9:30 - 9:40	Ørsteds arbejde med taksonomien / Niels Strange Peulicke-Andersen, Ørsted
9:40 - 9:55	Q&A / Susanne Stormer, PwC
0.55 10.00	Afrunding / Susanne Stormer, PwC

9:55 - 10:00 Afrunding / Susanne Stormer, PwC



Hvad skal du vide om EU's Taksonomi / Jens Pultz Pedersen, PwC

Setting the scene The Taxonomy is one of many regulatory frameworks to provide information on ESG





Introduction to the EU Taxonomy The Taxonomy timeline and reporting requirements



Companies in scope

Introduction to the EU Taxonomy The core components of the EU Taxonomy framework



Taxonomy eligible activity can be both what the company generate revenue on, but also investments and costs towards activities listed in the Taxonomy, e.g. company assets such as vehicles and buildings



Introduction to the EU Taxonomy Assessing eligibility and alignment using the technical annexes to the climate delegated act

	\bigcirc		UROPEAN COMMISSION		
			Brussels, 4.6.2021 C(2021) 2800 final ANNEX 1		5. Tr omm
			Table of contents	Pu de an Th	escri urcha sigr nd qu ne ec th se
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EN		13	activities . Arts, entertainment and recreation		
c	-	EN	1	EN	



.5. Transport by motorbikes, passenger cars and light ommercial vehicles

Description of activity

Purchase, financing, renting, leasing and operation of vehicles designated as category M1, N1, or L (2- and 3-wheel vehicles and quadricycles).

The economic activities in this category could be associated with several NACE codes, [...]

Substantial Contribution criteria

The activity complies with the following criteria: (a) for vehicles of category M1 and N1, [...]

(i) until 31 December 2025, specific emissions of CO2 are lower than 50gCO2/km (low- and zero-emission light-duty vehicles);

(ii) from 1 January 2026, specific emissions of CO2are zero. (b) for vehicles of category L, the tailpipe CO2 emissions equal to 0g CO2e/km calculated in accordance with the emission test

Do No Significant Harm

2) Climate change adaptation
3) Water and maritime
4) Circular economy
5) Pollution
6) Biodiversity

EN

Eligibility assessment

Eligible activities

The company shall assess whether it has any eligible activities for the six environmental objectives. An activity is eligible if it falls under the description provided in the Annexes to the Climate Delegated Act of the Taxonomy Regulation. The <u>NACE codes</u> system (industry classification system used in the EU), can be used in combination with the activity description to identify activities within the industry.

Alignment assessment

Substantial contribution criteria

The company shall assess and document whether the activity substantially contribute to one or more of the six objectives, by living up the minimum threshold criteria as defined in the "substantial contribution" section.

Do no significant harm criteria

The company shall to assess and document that the activity do not harm any of the remaining environmental objectives, by living up to all of the "do not significant harm" criteria.

Minimum social safeguards compliance The company shall to ensure and document that all activities are carried out in line with minimum social safeguards as laid out in the UN Guiding Principles and OECD guidelines, etc.

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Introduction to the EU Taxonomy Taxonomy eligibility and alignment is expressed through three KPIs

The share of sustainable activities is expressed as the proportion of turnover, total investments (CapEx) and operational expenditures (OpEx) related to assets or processes listed in the Taxonomy. It shows both the potential and achievement of classifying a company's activities as environmentally sustainable. The three Taxonomy KPI's shall be reported using a mandatory reporting template as depicted below.

Each KPI will have its own tables and will accompanies by the reporting principles clarifying how these numbers have been calculated, which underlying assumptions exists and whether any exclusions or thresholds have been applied.

	Substa	bstantial contributions (%)				Do no significant harm (Y/N)										
Absolute Turnover	Proportion of turnover								Objecti	ves 1 - 6	Minimum social safeguards	Taxonomy aligned Turnover	Category (enabling /transitional			
gned activiti	es															
DKK	%	%	%	%	%	%	%	Y	Y	Y	Y	Y	Y	Y	%	Е
DKK	%	%	%	%	%	%	%	Y	Y	Y	Y	Y	Y	Y		Т
DKK	%	%	%	%	%	%	%	Y	Y	Y	Y	Y	Y	Y	%	E
jible but not	aligned activ	vities														1
DKK	%	%	%	%	%	%	%	Y	Y	Y	Ν	Y	N	Y	%	Е
DKK	%	%	%	%	%	%	%	Ν	Y	Y	Y	Y	Ν	Y	%	E
n-eligible ac	tivities											Activ	ity-level c	lisclosures for non	-aligned activitie	es are voluntary
	Turnover gned activiti DKK DKK Jible but not DKK DKK	Turnoverof turnovergned activitiesDKKDKKDKK%DKK%ble but not aligned activDKK%	Turnoverof turnovergned activitiesDKK%DKK%DKK%%%jible but not aligned activitiesDKK%DKK%%%	Turnover of turnovergned activitiesDKK%%DKK%%ØKK%%Øble but not aligned activitiesDKK%%ØKK%%ØKK%%ØKK%%	Turnover of turnover gned activities Image: State of turnover DKK %	Turnover of turnover gned activities % <	Turnover of turnover gned activities % <	Turnover of turnover gned activities DKK %	Turnover of turnover gned activities DKK % % % % % % Y DKK % % % % % % % Y DKK % % % % % % Y DKK % % % % % % Y jble but not aligned activities % % % % % Y DKK % % % % % % % Y	Turnover of turnover gned activities DKK % % % % % Y Y DKK % % % % % % % Y Y DKK % % % % % % % Y Y jible but not aligned activities DKK % % % % % % % Y Y DKK % % % % % % % Y Y jible but not aligned activities % % % % % % Y Y DKK % % % % % % % Y Y	Turnover of turnover gned activities DKK % % % % % Y Y Y Y DKK % % % % % % % % Y Y Y Y DKK % % % % % % % % Y Y Y Y DKK % % % % % % % % Y Y Y Y jible but not aligned activities % % % % % % % % Y Y Y DKK % % % % % % % % % Y Y Y	Turnover of turnover gned activities DKK % % % % % Y	Turnover of turnover gned activities DKK % % % % % Y	Turnover of turnover gned activities DKK % % % % % % % % Y <td>Turnover of turnover social safeguards gned activities Sefeguards Social safeguards DKK % <td< td=""><td>Turnover of turnover of turnover social safeguards aligned Turnover gned activities </td></td<></td>	Turnover of turnover social safeguards gned activities Sefeguards Social safeguards DKK % <td< td=""><td>Turnover of turnover of turnover social safeguards aligned Turnover gned activities </td></td<>	Turnover of turnover of turnover social safeguards aligned Turnover gned activities

Approach to the EU Taxonomy High level process for determining taxonomy alignment



Approach to the EU Taxonomy Reporting

Accounting principles

Purpose: Determine format of internal accounting standards and discuss integration into current setup **Suggested stakeholders:** Finance, ESG/Sustainability and all data providers **Outcome:** Draft internal descriptions on eligibility and alignment has been determined and what underlying process will be carried out annually going forward

Example of activities and questions to be uncovered:

- Draw out reporting manual
- Describe the decision tree applied on financial allocation and the connections between the numbers in the financial statements and the numbers applied for taxonomy
- Describe assumptions made for eligibility and alignment
- Describe documentation approach and data collection
- Discuss the processes and procedures for The company's Taxonomy reporting

Reporting format

Purpose: Determine the narrative for external reporting and format of internal accounting standards **Suggested stakeholders:** Finance, ESG/Sustainability and reporting **Outcome:** Definitions applicable for the external accounting principles

Depending on the gap assessment, there may be multiple ways to frame the Taxonomy reporting:



Compliance check

Purpose: Ensure compliance with the Taxonomy Regulations' Delegated Act **Suggested stakeholders:** Finance **Outcome:** Checklist on compliance with the mandatory reporting of KPIs and accounting principles



Taxonomy Reporting Value Compliance - Commitment - Impact.

Malene Thiele Director, Global Sustainability & ESG Nilfisk



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NILFISK

2018-2020 Compliance

2021-2023

2023-2026

Impact

Commitment

ustainability - Compliance - Commitment - Impac



The role of the professional cleaning industry?



Nilfisk has widest breadth of product solutions in the industry

Unparallel capability to provide comprehensive product and service solutions to our customer base

Floorcare

Vacuum cleaners

High-pressure washers

Parts & Services

Commercial







Industrial







14%



NILFISK







Sustainability - Compliance - Commitment - Impact.

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CLEAN IS CHAMGING

Sustainability - Compliance - Commitment - Impact.

Clean is Changing



NILFISK

Business Plan 2026

Focus on long-term sustainable growth



NILFISK



What does Nilfisk get out of invest in our Taxonomy reporting?



Taxonomy reporting value goes beyond compliance



What we expected...

- 1. A **bridge** between financial numbers and the sustainability agenda
- 1. Building **financial materiality** into the sustainability narrative
- 1. Narrative on our planned investments in sustainability

What we (also) got...

- 4) Continued work on definitions and boundaries
- 5) Input to supply chain demands going forward:
- 6) First mover advantage on suggesting solutions to dilemmas

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The logic of the Taxonomy

... There are many things to consider at each step

Where we started (together with the Finance department) ...

Activities categorized in heatmap of (a) green: activities that are material to Nilfisk (b) yellow: activities that may be material to Nilfisk depending on

financial threshold and interpretation

(c) red: activities that are not financially material or where the description does not correspond to Nilfisk's activities



Deciding on the correct categorization of Nilfisk's commercial and industrial products



NILFISK

Screening and alignment criteria for capex/opex

Category 6.5. Deciding on an approach for Transport related activities

In the Taxonomy, these activities are described as the "purchase, financing, renting, leasing and operation of" the means of transportation.

6.5

 Until 31 December 2025, specific emissions of CO2, are lower than 50 g CO2/km (low- and zeroemission light-duty vehicles)

7.2

At least 70 % of non-hazardous construction and demolition waste generated on the construction site is prepared for reuse, recycling and other material recovery,

NILFISK

Nilfisk will only report on the means of transportation that is operated (owned or leased) by Nilfisk.

Pros:

- Follows more strictly the wording of the Taxonomy
- Limit reporting to where Nilfisk has influence over investment decisions
- ≈ direct operational emissions (scope 1 +2 GHG emissions)

Cons:

• Distribution of goods will not be captured

Option 2

Option 1

Nilfisk will report on all means of transportation, regardless of whether this is operated by Nilfisk.

Pros:

- Taxonomy reporting will capture progress made through engagement with service providers
- ≈ supply chain emissions (scope 3 GHG emissions)

Taxonomy reporting value goes beyond compliance



What we expected...

- 1. A **bridge** between financial numbers and the sustainability agenda
- 1. Building **financial materiality** into the sustainability narrative
- 1. Narrative on our planned investments in sustainability

What we (also) got...

- 4) Continued work on definitions and boundaries
- 5) Input to supply chain demands going forward:
- 6) First mover on suggesting solutions to dilemmas

2

NILFISK

NILFISK

Let's create a world that runs entirely on green energy



How did we approach reporting on taxonomy?



Examples of our challenges



How detailed should we approach the mapping



Not all financial data could be divided into the activity types



How do we treat activities with very small financial impacts?



The original OPEX definition did not align with IFRS definitions



How do we present the taxonomy results in our reporting?



2.1 Taxonomy-eligible KPIs – continued

Accounting policies

Our accounting policies for these calculations are based on our best interpretation of the EU Taxonomy Regulation and delegated acts and the currently available guidelines from the European Commission.

Taxonomy-eligible and non-eligible activities

Three primary activities have been identified in the taxonomy that are currently relevant for Ørsted: electricity generation using solar PV technology (4.1) and from wind power (4.3) and cogeneration of heat/ cool and power from bioenergy (4.20). Taxonomy-non-eligible activities are classified into gas sales, cool-based activities, and other activities.

Taxonomy-eligible KPIs

The revenue, OPEX, EBITDA, and CAPEX associated with these taxonomy activities are determined.

Taxonomy-eligible revenue

The share of Ørsted's taxonomy-eligible revenue is calculated as the revenue derived from products or services associated with taxonomy-eligible economic activities as a proportion of Ørsted's total net revenue (see annual report 2021, p. 90).

Revenue associated with electricity generation using solar PV technology (taxonomy activity 4.1) is derived from selling power (including hedging) generated at our own solar farms that we construct and operate as well as from balancing third-party solar farms.

Revenue associated with electricity generation from wind power (taxonomy activity 4.3) is derived from selling power (including hedging and trading) and associated renewable certificates from our own offshore and onshore wind farms, from balancing third-party wind farms, and from subsidies granted for offshore and onshore wind power generation. It is also from constructing, operating, and maintaining offshore wind farms on behalf of partners.

Revenue associated with cogeneration of heat/cool and power from bioenergy (taxonomy activity 4.20) is derived from selling heat and power (including hedging) and residual products generated at our combined heat and power (CHP) plants when using sustainable biomass as an energy source and from subsidies granted for biomass-based generation at our CHP plants.

Taxonomy-eligible OPEX and CAPEX

The share of Ørsted's taxonomy-eligible OPEX is calculated as the OPEX related to assets or processes associated with taxonomy-eligible economic activities as a proportion of Ørsted's OPEX that is included in 'Other external expenses' (see annual report 2021, p. 73).

The share of Ørsted's taxonomy-eligible CAPEX is calculated as the CAPEX related to assets or processes associated with taxonomy-eligible economic activities as a proportion of Ørsted's CAPEX that is accounted for based on IAS 16 (73: (e) (i) and (iii)), IAS 38 (118: (e) (ii)), and IFRS 16 (53: (h)) and thereby included in 'Additions' (see annual report 2021, p. 101).

Taxonomy-eligible EBITDA

This is a valuntary disclosure that builds on the same principles applied to taxonomy-eligible revenue.

The share of Ørsted's taxonomy-eligible EBITDA is calculated as the EBITDA derived from products or services associated with taxonomy-eligible economic activities as a proportion of Ørsted's total net EBITDA (see annual report 2021, p. 73). EBITDA is split into the three taxonomy activities based on the same activities as listed for revenue.

Key assumptions

In light of the current lack of guidance and industry alignment, we have had to define a set of key assumptions to practically implement the taxonomy. We believe these key assumptions are currently most correct to apply for our business, but we are aware that these assumptions may need to be adjusted in 2022 if they differ from new official guidance expected from the European Commission or from industry standard practices.

Linkage principle

In calculating each taxonomy-eligible proportion, a 'linkage principle' has been applied, stipulating that any revenue, EBITDA, OPEX, or CAPEX that can be justifiably linked to an identified taxonomy economic activity can be classified as taxonomy-eligible.

Using this principle, we believe we can justifiably link revenue and EBITDA from our balancing activities, hedging, and trading to our taxonomyeligible activities when the activity is undertaken to directly support the eligible activities. Therefore, when we are responsible for balancing renewable assets that have activities in the taxonomy, and when we hedge power price exposures for power sales from wind and solar PV generation, it is assumed that any associated revenue or EBITDA is taxonomy-eligible.

Proxies

Where the financial numbers are not appropriately split into the correct activity in the financial account set-up, proxies have been used to split the numbers.



y Two proxies have been used:

 The ratio of purchased power volumes from renewable versus non-renewable assets – applied to revenue and EBITDA from balancing activities.

2) The green share of energy generation for Bioenergy & Other (see note 4.1 'Green share of energy generation', p. 19) – applied to revenue and EBITDA from heat and power generation and related activities at the CHP plants and to OPEX and CAPEX for the CHP plants.

Materiality

There are other taxonomy activities in Ørsted's portfolio, but their associated financial numbers are currently below certain materiality thresholds that we have defined, so these are not separated out in the split of activities. For example, our activities related to battery storage are included in taxonomy activity 4.1, and our balancing activities of third-party biogas plants are included in taxonomy activity 4.3. For the same reason, activities at our Renescience facility that can be found in the taxonomy are not separated out, but instead categorised as non-eligible.

OPEX scope

As the defined scope of OPEX included in the Article 8 Disclosures Delegated Act is open to interpretation, and as specific industry guidance on what to include in the calculation is not yet available, we have chosen to use 'Other external expenses', as this is our best-aligned number to the OPEX definition in the Delegated Act.

OPEX scope

Linkage principle

Materiality

< =

Key assumptions

2.1 Taxonomy-eligible KPIs

	Revenue			OPEX		EBITDA		CAPEX ¹		
Economic activities, 2021	DKKm	%		DKKm	%	DKKm	%	DKKm	%	Review
Taxonomy-eligible activities	51,326	66		4,586	80	21,803	90	49,960	99	۲
- Electricity generation using solar PV (4.1) and wind power (4.3)	43,700	56		4,080	71	19,314	80	49,165	97	۲
 Cogeneration of heat/cool and power from bioenergy (4.20) 	7,626	10		506	9	2,489	10	795	2	۲
Taxonomy-non-eligible activities	26,347	34		1,174	20	2,493	10	455	1	۲
– Gas sales	16,270	21		-	-	1,846	8		-	۲
 Coal-based activities 	1,790	2		-	-	560	2	-	-	۲
- Other activities ²	8,287	11		-	-	87	0	-	-	۲
Total	77,673	100	Т	5,760	100	24,296	100	50,415	100	۲

The taxonomy-eligible ratio for CAPEX additions is also used to calculate taxonomy-eligible gross investments (39,307 DKKm) (see annual report 2021, p. 98). ² Other activities primarily consist of non-eligible power sales (incl. end customer sales), go not be consisted generation at the CHPs, oil distribution, and trading.

Taxonomy-eligible revenue

Our share of revenue associated with taxonomy-eligible activities in 2021 was 66%. This proportion mainly included revenue from our offshore wind, onshore wind, and solar farms (56 %) and from our sustainable biomass-based activities at our Danish combined heat and power (CHP) plants (10 %).

Our share of revenue from taxonomy-non-eligible activities was primarily associated with our long-term legacy activities related to the sourcing and sale of natural gas (21%). Furthermore, our coal-based heat and power generation from the CHP plants accounts for 2% of the non-eligible revenue. As planned, coal will be phased out completely in 2023.

Taxonomy-eligible OPEX

Our taxonomy-eligible share of OPEX in 2021

10 Ørsted ESG perfomance report 2021

was 80 % and mainly related to the maintenance of our offshore wind, onshore wind, and solar farms.

Taxonomy-eligible EBITDA

Our taxonomy-eligible share of EBITDA in 2021 was 90 % and primarily included earnings from our offshore and onshore wind farms, including divestment gains, and our solar farms (80 %). Heat and power generation from our CHP plants using sustainable biomass also contributes to the share (10 %). The taxonomynon-eligible share primarily concerned the gas sales business (7%) and the coal-based part of our CHP activities (2%).

The higher share of taxonomy-eligible EBITDA compared to the share of taxonomy-eligible revenue is primarily due to the nature of our gas business and the sale of power to end

reements. It is also due to farm-down gains our wind farms. Taxonomy-eligible CAPEX Our taxonomy-eligible share of CAPES in 2021

man

construction

was 99 % and mainly related to the constru tion of our offshore wind, onshore wind, and solar farms.

stomers, which have a significantly lower

than our wind power generation and

Taxonomy-eligible indicators development

Our strategic targets, including our build-out of new renewable capacity (documented with a taxonomy-eligible CAPEX of 99%) and continued phase-out of the fossil-based legacy part of the business (coal-based energy generation capacity in 2023 and natural gas sales towards 2040), will all drive an increase in our eligible revenue in the years to come.

Towards taxonomy alignment

The Taxonomy Regulation sets out a three-step approach towards taxonomy alignment of economic activities: 1) Substantially contribute to one or more of the six environmental objectives, of which we have selected 'climate change mitigation' as most relevant for Ørsted 2) Do no significant harm to the other five environmental objectives. 3) Comply with the minimum safeguards covering social and governance standards.

We have begun our taxonomy alignment process by assessing and documenting compliance with steps 1-3 for all our eligible activities. To do so, we have based our work on the relevant company processes we

	Revenue		
Economic activities, 2021	DKKm	%	
Taxonomy-eligible activities	51,326	66	
– Electricity generation using solar PV (4.1) and wind power (4.3)	43,700	56	
 Cogeneration of heat/cool and power from bioenergy (4.20) 	7,626	10	
Taxonomy-non-eligible activities	26,347	34	
– Gas sales	16,270	21	
– Coal-based activities	1,790	2	
- Other activities ²	8,287	11	
Total	77,673	100	

2.1 Taxonomy-eligible KPIs

	Unit	QM 2022	QM 2021	<u>A</u>	2021	
Revenue	DKKm	96,598	47,007	105 %	77,673	solar farms as a result of more assets in opera-
Taxonomy-eligible revenue	%	73	67	6 %p	66	tion.
- Electricity generation from solar PV (4.1), wind power (4.3), and storage of electricity (4.10)	%	65	58	7 %p	56	Taxonomy-eligible EBITDA
- Cogeneration of heat and power from bioenergy (4.20)	%	8	9	(1 %p)	10	Our taxonomy-eligible share of EBITDA in 9M
Taxonomy-non-eligible revenue	%	27	33	(6 %p)	34	2022 was 92 %, an increase of 1 percentage
- Gas sales	%	18	20	(2 %p)	21	point compared to 9M 2021. This was due to
- Coal-based activities	%	3	2	1%p	2	increased EBITDA from our all our taxonomy-
- Other activities ¹	%	6	11	(5 %p)	11	eligible activities, but primarily from Offshore
OPEX	DKKm	4.625	3.699	25 %	5.760	where we recognised gains from the 50 % farm
Taxonomy-eligible OPEX	%	80	76	4 %D	80	-downs of Hornsea 2 and Borkum Riffgrund 3.
- Electricity generation from solar PV (4.1) and wind power (4.3)	%	71	66	5 %p	71	T
- Cogeneration of heat and power from bioenergy (4.20)	%	9	10	(1 %p)	9	Taxonomy-eligible CAPEX
Taxonomv-non-eliaible OPEX	%	20	24	(4 %p)	20	Our taxonomy-eligible share of CAPEX in 9M 2022 remains at 99 %, similar to 9M 2021,
EBITDA	DKKm	25,361	16,043	58 %	24,296	2022 remains at 99 %, similar to 9M 2021.
Taxonomy-eligible EBITDA	%	92	91	1 %p	90	
- Electricity generation from solar PV (4.1) and wind power (4.3)	%	81	84	(3 %p)	80	
- Cogeneration of heat and power from bioenergy (4.20)	%	11	7	4 5	10	
Taxonomy-non-eligible EBITDA	%	8	9	(1 %p)	10	
- Gas sales	%	4	6	(2 %p)		
- Coal-based activities	%	4	2	2 %p	2	
- Other activities'	%	0	1	(1 %p)	0	
CAPEX	DKKm	27,982	32,468	(14 %)	49,618	
Taxonomy-eligible CAPEX ²	%	99	99	0 %p	99	
- Electricity generation from solar PV (4.1) and wind power (4.3)	%	99	99	0 %p	99	
- Cogeneration of heat and power from bioenergy (4.20)	%	0	0	0 %p	0	
Taxonomy-non-eligible CAPEX	%	1	1	0 %p	1	

1 Other activities primarily consist of non-eligible power sales (incl. end customer sales), gas- and oil-based generation at the CHPs, oil distribution, and trading.

² The taxonomy-eligible CAPE gross investments.

gross investments.		Unit	9M 2022	9M 2021	Δ	2021
Taxonomy-eligible revenue Our taxonomy-eligible shar 2022 was 73 %, an increase	Revenue	DKKm	96,598	47,007	105 %	77,673
points compared to 9M 202 This was primarily due to in	Taxonomy-eligible revenue	%	73	67	6 %p	66
	- Electricity generation from solar PV (4.1), wind power (4.3), and storage of electricity (4.10)	%	65	58	7 %p	56
	- Cogeneration of heat and power from bioenergy (4.20)	%	8	9	(1 %p)	10
	Taxonomy-non-eligible revenue	%	27	33	(6 %p)	34
	- Gas sales	%	18	20	(2 %p)	21
	- Coal-based activities	%	3	2	1%p	2
	- Other activities ¹	%	6	11	(5 %p)	11



Thank you!





Afrunding / Susanne Stormer

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Thank you for your time.



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