



Nordic Battle of Treasury – Supply Chain Finance

13, September 2023





Simon Allen
Vice President



Mark Douglas
Managing Director,
Strategic Accounts

Understanding the funding model

- What is actually meant by multi-funder?
- What are the risks to you of a single funding source?

Comprehensive supplier analytics and procurement support

- Everyone says “they support procurement”.
- A provider needs to live and die by this.
- Treasury/Finance and Procurement must develop a different relationship; How does a provider help with this?



Your Financial Supply Chain Control Center

Powered By Proprietary Supply Chain Analytics



Numbers



Annual
Volume



Assets Under
Management



Customers



Funders



Annual
Spend

Experience

- 20-year track record
- Transactions in **30+ currencies** and **90+ countries**
- Global partnerships in **5 continents** with offices around the globe



100+ awards



EuroFinance⁷

SDC SUPPLY & DEMAND CHAIN
EXECUTIVE

Inc.
5000

BCR

GTR
LEADERS
IN TRADE

Problem

Needed a bank independent provider to help achieve supply chain sustainability objective- increase spend volume with local suppliers and empower suppliers to grow.

Solution

Implemented supply chain finance with PrimeRevenue

Reduced carbon footprint by freeing up cash for local supplier to build new production line to increase capacity.

Results

The supplier is now on track to double its revenues in turn strengthening the local economy and community

Building Resilience into Supply Chains



List of Invoices



PrimeRevenue



SCISupplier

Help

KateSup2023_31 KateSup2023_31

Logout

PR PrimeRevenue

Payment Obligation Search Results

[GO BACK](#) > [HOME](#) > [TRACK DOCUMENTS](#)

Save Search Criteria As:

Save

65 Payment Obligations found, displaying 51 to 65.

[First/Prev] 1, 2, 3 [Next/Last]

Payment Obligation	Buyer Unique Doc ID	Customer	Supplier Reference	FI	Invoice Date	Upload Date	Due Date	Original Maturity Date	Maturity Date	Status	Original PO Value	Certified Value	Tradable Until Date	Supplier Days Used	Rate	Supplier Funds Received	Supplier Interest/Fees
INV - 9273		KateBuyer2	KateTDBPTest		March 10, 2023	April 25, 2023	June 12, 2023	June 11, 2023	June 12, 2023	Matured	400.00 USD	400.00 USD	Jun 11, 2023 2:00:00 AM EDT			400.00 USD	0.00 USD
INV - 9270		KateBuyer2	KateTDBPTest		March 9, 2023	April 25, 2023	June 28, 2023	June 28, 2023	June 28, 2023	Matured	100.00 USD	100.00 USD	Jun 27, 2023 2:00:00 AM EDT			100.00 USD	0.00 USD
INV - 9223		KateBuyer2	KATEBP2		February 11, 2023	February 15, 2023	September 7, 2023	May 29, 2023	September 7, 2023	Past Trade Cut Off	2,550.00 USD	2,550.00 USD	Sep 1, 2023 12:00:00 AM EDT			0.00 USD	0.00 USD
INV - 9222		KateBuyer2	KATEBP2		February 10, 2023	February 15, 2023	September 11, 2023	April 29, 2023	September 11, 2023	Tradable	7,000.00 USD	7,000.00 USD	Sep 6, 2023 12:00:00 AM EDT			0.00 USD	0.00 USD
INV - 9235		KateBuyer2	KATEBP2		August 31, 2023	September 5, 2023	September 14, 2023	October 24, 2023	September 14, 2023	Tradable	234.00 USD	234.00 USD	Sep 9, 2023 12:00:00 AM EDT			0.00 USD	0.00 USD
INV - 9238		KateBuyer2	KATEBP2		August 30, 2023	September 5, 2023	September 14, 2023	September 26, 2023	September 14, 2023	Tradable	2,252.00 USD	2,252.00 USD	Sep 9, 2023 12:00:00 AM EDT			0.00 USD	0.00 USD
INV - 9234		KateBuyer2	KATEBP2		August 28, 2023	September 5, 2023	September 21, 2023	September 25, 2023	September 21, 2023	Tradable	300.00 USD	300.00 USD	Sep 16, 2023 12:00:00 AM EDT			0.00 USD	0.00 USD
INV - 9236		KateBuyer2	KATEBP2		September 1, 2023	September 5, 2023	September 22, 2023	November 21, 2023	September 22, 2023	Tradable	4,354.00 USD	4,354.00 USD	Sep 19, 2023 12:00:00 AM EDT			0.00 USD	0.00 USD
INV - 13011		KateBuyer2	KateTDBPTest		August 2, 2023	August 30, 2023	September 29, 2023	September 25, 2023	September 29, 2023	Tradable	200.00 USD	200.00 USD	Sep 28, 2023 2:00:00 AM EDT			0.00 USD	0.00 USD
INV - 13015		KateBuyer2	KateTDBPTest		August 6, 2023	August 30, 2023	September 29, 2023	September 26, 2023	September 29, 2023	Tradable	140.00 USD	140.00 USD	Sep 28, 2023 2:00:00 AM EDT			0.00 USD	0.00 USD
INV - 13016		KateBuyer2	Pupupidu		August 28, 2023	September 1, 2023	October 5, 2023	September 25, 2023	October 5, 2023	Tradable	300.00 USD	300.00 USD	Oct 4, 2023 3:00:00 AM EDT			0.00 USD	0.00 USD
INV - 13020		KateBuyer2	Pupupidu		August 30, 2023	September 1, 2023	October 5, 2023	September 26, 2023	October 5, 2023	Tradable	2,252.00 USD	2,252.00 USD	Oct 4, 2023 3:00:00 AM EDT			0.00 USD	0.00 USD
INV - 9219		KateBuyer2	KATEBP2		February 9, 2023	February 15, 2023	October 11, 2023	April 29, 2023	October 11, 2023	Tradable	6,500.00 USD	6,500.00 USD	Oct 5, 2023 12:00:00 AM EDT			0.00 USD	0.00 USD
INV - 9220		KateBuyer2	KATEBP2		February 8, 2023	February 15, 2023	October 18, 2023	April 29, 2023	October 18, 2023	Tradable	5,000.00 USD	5,000.00 USD	Oct 13, 2023 12:00:00 AM EDT			0.00 USD	0.00 USD
INV - 9221		KateBuyer2	KATEBP2		February 9, 2023	February 15, 2023	October 18, 2023	April 29, 2023	October 18, 2023	Tradable	5,600.00 USD	5,600.00 USD	Oct 13, 2023 12:00:00 AM EDT			0.00 USD	0.00 USD
Totals											140,347.00 USD	140,326.00 USD				103,538.91 USD	105.09 USD

65 Payment Obligations found, displaying 51 to 65.

[First/Prev] 1, 2, 3 [Next/Last]

CSV

Excel

XML



Use this form to setup Auto Advance Rules for your selected Customer.

Processing Details

Customer **KateBuyer2**

Buyer Program **KateBuyer2**

Schedule Early Payment

- ☐ I do not want to schedule early payment and will log in to request early payment.
- ☐ I would like to receive payment as soon as my customer's invoices are approved and available.
- ☒ I would like to schedule early payment on a specific day or specific criteria.

Auto Advance Type

Sell Offer ☐ Review ☒ Initiate Funding ☐ Notification Only - No Offer Created

Credit Memo Application Order Descending*

Sell Offer Date Criteria

☒ Any Day

Date Selection

- ☐ Only Payment Obligations with Invoice Dates between >= days, and <= days from invoice
- ☐ Only Payment Obligations Maturing between >= days, and <= days
- ☐ Only Payment Obligations Maturing between and

Auto Advance Scheduled Date(s) ☒ Every Day ☐ Select Auto Advance Dates

Note: If a date in your selection falls on a non-trading day, Auto-Advance will be scheduled to run on the next trading day.

Sell Offer Amount Criteria

Minimum Amount The system will not create a Sell Offer with an amount less than this amount.

Maximum Amount The system will not create a Sell Offer that exceeds this amount.

Select by Payment Obligation Amount **From** **To**

Select by Payment Obligation

Numbers Containing:

Note: You can enter up to 10 items, separated by commas in each field. E.g. PA,CT,KS searches for PA or CT or KS. Place quotation marks around data that includes commas. E.g. "2X,99";"1,000.00" searches for 2X,99 or 1,000.00.



- ☰ SciSupplier
- Home

Funding ▾

Track Documents

Reports ▾

Payment Obligation Aged Forecast

Remittance Advice Report

Payment Obligation Report

Credit Memo Report

Tax Report

Payment Obligation Notification Report

Administration ▾

Logout

Remittance Advice Report

[GO BACK](#) > [HOME](#)

Saved Report Name	Report File Name	File Format	Date Range	User Name	Creation Date	Schedule
No items.						

Enter Report Criteria

Report Title:

All Payments with: of

Report Format: ☒ Excel ☐ Delimited ☐ PDF

Show Credit Memo Details: ☐ Yes ☒ No

[More filter options and column selection](#)

Run

Save

Schedule

OUR MISSION

20 Years of Empowering Business Growth

Resilient Partner, for a Resilient Supply Chain



Learn more at [PrimeRevenue.com](https://www.Primerevenue.com)

This presentation and all ancillary documents relating to it (together the “**Presentation**”) was prepared by PrimeRevenue exclusively for you for the purpose of analyzing certain potential transactions. The Presentation is being made available on a strictly confidential basis to you for your internal use and no part of it may be disclosed to any third party.

The information in this Presentation reflects prevailing conditions and our judgment as of this date, all of which are subject to change or amendment without notice and the delivery of such amended information at any time does not imply that the information (whether amended or not) contained in this Presentation is correct as of any time after its date. Accordingly, no representation or warranty, express or implied, is made as to the fairness, accuracy, adequacy, completeness, or correctness of such information, nor as to the achievement or reasonableness of any projections, targets, estimates, or forecasts and nothing in this Presentation should be relied upon as a promise or representation as to the future. No liability is or will be accepted by PrimeRevenue or any of its employees or agents in relation to the Presentation.

PrimeRevenue undertakes no obligation to update or correct any information contained herein or to otherwise advise as to any future changes to it. Applicable tax, accounting and legal considerations are subject to change and in all cases independent advice should be sought in those areas. Furthermore, the information in this Presentation does not consider the effects of a possible transaction or transactions involving actual or potential change of control, which may have significant valuation and other effects.

This Presentation is provided for information purposes only: there has been no independent verification of the contents of this Presentation. It does not constitute or contain investment, legal or accounting advice. It is not and shall not be construed as an offer to arrange, underwrite, finance, purchase or sell any financial instrument, assets, business, or otherwise provide monies to any party. Such offers could only be provided in writing after satisfactory legal, financial, tax, accounting, and commercial due diligence, as well as approval from the relevant business committees of PrimeRevenue.